

Washington State Linked Deposit Program

Fiscal Year 2007 Program Performance Report

7/1/2006 thru 6/30/2007

Summary

Total Number of Loans Enrolled	113	
Number of Firms Enrolling Loans	88	
Total Dollar Value of Loans		\$37,041,187
Average Loan Amount		\$327,798

Enrolled Loans

Total

Enrolled Loan Ranges

\$1 through \$100,000	35	\$2,225,359
\$100,001 through \$500,000	50	\$12,460,826
\$500,001 through \$1,000,000	28	\$22,355,002

Enrolled Loans by Certification Type

Minority Business Enterprise	43	\$18,651,006
Women Business Enterprise	56	\$12,000,587
Minority Women Business Enterprise	13	\$6,189,594
Combined Business Enterprise	1	\$200,000

Enrolled Loans by Ethnic Group*

African American	11	\$2,841,055
Asian American	41	\$20,836,054
Native American	1	\$200,000
Hispanic American	5	\$1,263,491
Caucasian Women	55	\$11,900,587
Other**	0	0

*Prior Report – “Enrolled Loans by Ethnic Group” did not include “Other” and all Asian American firms.

**Other includes firms whose owners identify multiple ethnic groups or none of the specific ethnicities.

Program Background

Created by the 1993 Minority and Women Owned Business Assistance Act, the Washington State Linked Deposit Program provides certified firms with a flexible financing option to improve their access to capital. The Program links the State’s short-term surplus fund to the commercial loans made by financial institutions to certified firms. The Washington State Treasurer is authorized to use up to \$100 million of these funds to purchase certificates of deposit in an amount equivalent to the amount the financial institutions loan to certified firms. Up to two percent of the interest earned on these certificates of deposit is used to reduce the interest rate that otherwise would be charged to Certified firms.

Upon reaching the maximum amount of authorized funds available a wait list was initiated in May 2006 for the Program. The wait list continued through Fiscal Year 2007. Of the 113 loans added to the wait list for 2007, 86 were funded. On May 15, 2007 Governor Gregoire signed Engrossed Substitute House Bill 1512 allocation an additional \$50,000,000 in funding for Linked Deposit bringing the total to \$150,000,000. OMWBE was also given rule making authority in the new law.

Linked Deposit Bank Detail

Participating Banks	Enrolled Loans	Total Enrolled Loans
American West Bank	9	\$1,200,746
Bank of the Pacific		
Banner Bank	5	\$1,349,175
Cascade Bank	5	\$1,820,673
Coastal Community Bank		
Evergreen Bank	6	\$1,573,055
F & M Bank	2	\$105,000
Frontier Bank	2	\$673,000
Key Bank	18	\$6,661,987
Kitsap Bank		
North Cascades National Bank	1	\$125,000
Pacific Continental Bank	1	\$934,000
Peoples Bank	2	\$378,497
Riverview Community Bank		
Sterling Savings Bank	14	\$6,093,352
Timberland Bank		
U.S. Bank	32	\$11,329,089
United Commercial Bank	1	\$430,000
Valley Bank		
Viking Bank		
Washington Trust Bank		
Wells Fargo*	3	\$866,881
West Coast Bank	1	\$100,000
Wheatland Bank	3	\$313,228
Whidbey Island Bank	8	\$3,087,504
	113	\$37,041,187

**Wells Fargo Bank assumed the Linked Deposit portfolio of Pacific Northwest Bank as part of their 2003 merger.*

The Office of Minority & Women Business Enterprises welcomes the newest bank participants:

Heritage Bank Regal Bank Riverview Bank Wheatland Bank

Linked Deposit Loans by County

<u>County</u>	<u>Enrolled Loans</u>	<u>Total Enrolled Loans</u>	<u>% of Total Loans</u>	<u>% of Total Dollars</u>
Adams	1	\$166,191	0.88%	0.45%
Benton	2	\$1,200,000	1.77%	3.24%
Chelan	3	\$268,000	2.65%	0.72%
Clallam	1	\$262,881	0.88%	0.71%
Clark	2	\$235,000	1.77%	0.63%
Cowlitz				
Grant	1	\$134,000	0.88%	0.36%
Grays Harbor				
Island				
King	46	\$17,278,348	40.71%	46.65%
Kitsap	1	\$243,000	0.88%	0.66%
Lewis				
Lincoln	1	\$100,000	0.88%	0.27%
Mason				
Okanogan	2	\$403,497	1.77%	1.09%
Pierce	11	\$4,806,920	9.73%	12.98%
San Juan	1	\$495,000	0.88%	1.34%
Skagit	1	\$200,000	0.88%	0.54%
Snohomish	11	\$5,372,872	9.73%	14.51%
Spokane	9	\$850,739	7.96%	2.30%
Thurston	5	\$710,000	4.42%	1.92%
Wahkiakum				
Whatcom	8	\$2,996,504	7.08%	8.09%
Whitman	5	\$768,235	4.42%	2.07%
Yakima	2	\$550,000	1.77%	1.48%
Total	113	\$37,041,187	100.00%	100.00%

Jobs Created & Saved by County*

County	F/T Saved	P/T Saved	F/T Created	P/T Created	Total
Adams	0	0	0	0	0
Benton	4	0	6	0	10
Chelan	11	70	10	17	108
Clallam	8	2	11	6	27
Clark	10	0	5	10	25
Cowlitz					
Grant	0	0	0	0	0
Grays Harbor					
Island					
King	202	45	128	55	430
Kitsap	4	3	1	2	10
Lewis					
Lincoln	4	5	1	2	12
Mason					
Okanogan	3	3	2	2	10
Pierce	24	11	16	17	68
San Juan	3	2	0	1	6
Skagit	0	0	0	0	0
Snohomish	27	24	12	13	76
Spokane	20	17	10	6	53
Thurston	13	10	9	5	37
Wahkiakum					
Whatcom	13	7	6	10	36
Whitman	61	93	13	18	185
Yakima	20		30	50	100
Total	427	292	260	214	

*Data reported by participating firms

	Total	Funded	On Wait List
<i>F/T Saved = Full Time Saved:</i>	427	59	368
<i>P/T Saved = Part Time Saved:</i>	292	43	249
<i>F/T Created = Full Time Created:</i>	260	34	226
<i>P/T Created = Part Time Created:</i>	214	22	192

Tax Base of Jobs Created by County

County	F/T Saved	P/T Saved	F/T Created	P/T Created	Total	HMI*3	Tax Base*4
Adams						36,420	
Benton	4	0	6	0	10	57,339	\$573,386
Chelan	11	70	10	17	108	43,368	\$4,683,744
Clallam	8	2	11	6	27	42,802	\$1,155,662
Clark	10	0	5	10	25	54,327	\$1,358,178
Cowlitz						43,931	
Grant						37,688	
Grays Harbor						38,884	
Island						55,907	
King	202	45	128	55	430	65,940	\$28,354,302
Kitsap	4	3	1	2	10	55,587	\$555,871
Lewis						38,717	
Lincoln	4	5	1	2	12	38,486	\$461,833
Mason						45,188	
Okanogan	3	3	2	2	10	35,680	\$356,798
Pierce	24	11	16	17	68	57,102	\$3,882,948
San Juan	3	2	0	1	6	49,715	\$298,289
Skagit						53,496	
Snohomish	27	24	12	13	76	63,313	\$4,811,783
Spokane	20	17	10	6	53	45,458	\$2,409,290
Thurston	13	10	9	5	37	53,850	\$1,992,440
Wahkiakum						40,828	
Whatcom	13	7	6	10	36	46,394	\$1,670,188
Whitman	61	93	13	18	185	32,469	\$6,006,838
Yakima	20		30	50	100	41,862	\$4,186,237
Total	427	292	260	214	1193		\$62,757,785

State Wide Median Household 2006 projection	\$56,807	\$62,757,785
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¹ FT = Full time. PT = Part time.

² Total Jobs = Full time and part time jobs combined. Example: 62 FT saved plus 12 PT created plus 1 PT saved equals 68.5 full time jobs.

³ HMI = Household Median Income.

⁴ 2006 State wide Median Household Income based on projections published by The Office of Financial Management.